

QUOTES FROM DEANNA WILSON'S CLIENTS

"We can wholeheartedly recommend our realtor Deanna Wilson based on experience of successfully completing five real-estate transactions with her over a period of almost 25 years. Deanna always provides expert advice and is worthy of your trust. Her follow-through, organization, knowledge of the area real estate markets, and ability to communicate directly are excellent." M. & K. Anderson, Seller

"We cannot say enough great things about Deanna! We have worked with her before and will always use her as our real estate agent. We have recommended her to several people. Her years of experience, attention to detail, ethics, and professionalism are all areas that we highly value and appreciate. She never hesitates to go the extra mile and always keeps a sense of humor to lighten the mood when things get tough." K. & J. Brickey, Buyer

"We had a A+ experience with Deanna. She communicated well with us. She kept us in the loop all the time. She explained things to us carefully and in language we understood. She was positive and up beat yet every professional. She responded to our concerns and questions rapidly either by phone or text. She was amazing. Highly recommend her." B. & S. Paroulek, Seller

"Deanna on a scale of 1-10 is a 10 without a doubt. She has impeccable follow up and was truly available at any time for us to talk to her and give us guidance on the sale of our home. Most impressive is how she . . . gave us very strong direction what to fix and what did not need to be fixed. She truly did an amazing job on every aspect of selling our house. She demonstrated unbelievable follow-up . . . and was very cautious on not spending money on miscellaneous items if it did enhance the sale of our house. I always think of the best customer service organizations and without a doubt Deanna and your company are in the elite class . . . I hope she is recognized by your organization for the truly unbelievable job she did for my wife and myself. When I think of wonderful people that put the customer first, Deanna is someone I would recommend to my friends to use. Best I have ever seen and I am not joking." V. & B. Chiono, Seller

"As I am sure that you already know, working with Deanna is fantastic. I would say that two major strengths are her depth of knowledge about real estate transactions and her precision in all things related to the sale and purchasing of a home. That is a hard combination to beat! There are no improvements that I can recommend. We have worked with Deanna several times and I recommend her whenever I can. We were very satisfied." K. & J. Brickey, Seller

Deanna "sold our home of 29 years in Tigard at asking price in 5 days. She is an experienced Real Estate Agent, and we found her to be insightful, affable, and professional at all times. Most importantly, Deanna put our interests first, spending time with us to understand our priorities and goals, and then working on our behalf to achieve those objectives. For example, we wanted to limit

the rework of our home prior to putting it on the market, and Deanna respected our wishes and worked within our guidelines and budget to prepare our home for sale. This made us feel we had an advocate in Deanna, someone we could trust. My wife and I recently recommended Deanna with confidence to a friend, and would heartily endorse her to others we know.” B. & L. Stewart, Seller

“Selling a home can be difficult at the best of times, but Deanna made the whole process seem very easy. She was wonderful to work with, always very professional, very pleasant, and gave just the right advice to make things flow smoothly. I can’t imagine working with anyone else and highly recommend her to anyone who wants to buy or sell a house.” G. Dakin, Seller

“We described to Deanna the type of property we were looking for and without exception, each place she showed us met our specifications. Deanna was so knowledgeable and helpful and easy to talk to. At the end of a long day of looking at houses, Deanna suggested we go back to two of the places we were most interested in. That was a great idea, because it was at the second viewing that my husband and I truly fell in love with the place we ultimately made the offer on. We thought Deanna was helpful in the search process, but man did she shine when it came to the offer, inspection and negotiating for repairs part of the process. We felt like we truly had someone amazing in our corner, which we needed because we were pretty new to this. My husband and I had such a positive experience with Deanna and are incredibly thankful that we found her.” M. Parton & D. Brown, Buyer

“Always professional, highly motivated, great attention to detail, always quickly responsive to my questions, decisive, gifted real estate sales strategist.” D. Captein, Seller

“Deanna was wonderful to work with from start to finish. We relied heavily on her knowledge and expertise. She was patient, clearly explained each step of the process, and proactively advocated for our needs and desires. Her extensive experience in the industry shined as she navigated us through negotiations, and we couldn’t be happier with the result.” T. Brown, Buyer/Seller

“I use Deanna’s services because she is very ethical and knowledgeable. She is also a very kind person with a huge heart.” T. Mills, Buyer/Seller

“[we] are grateful that we got the opportunity to have you with us on our three house buying adventures this year! Your process and guidance were invaluable and made the experience so much easier than I had anticipated! We feel that you treated each transaction with as much care as you would have if you were buying a house yourself! In fact, you helped us make clear decisions that saved us time as well as money, especially in negotiating needed repairs that were discovered during inspections! I also really appreciated that you made sure all details were attended to in a timely manner, so nothing delayed the process. Most of all, it felt like we had a friend looking out for our best

interests at all times. What a relief, not to wonder if we were doing everything we needed to, because there you were, making sure we were!” C. & J. Oace, Buyer

“I inherited my family home which was a rare and unique SW Portland property close to everything Portland offers. It was an old farmhouse that was positioned in the middle of an acre. Before meeting Deanna, I offered the property to a family friend who is a developer. . . . He offered me a fraction of what the property was actually worth. Deanna was referred to me by a person I trust. Working with Deanna proved to be a positive and profitable experience. . . . With Deanna's guidance, we received four formal offers within the first 24 hours. We sold the home over the asking price. Deanna is a professional and it was a pleasure to work with her.” C. Kickbusch, Seller

“It took us a year to find the right house and we felt lucky to be working with Deanna every step of the way. We appreciated her professionalism and honesty, we benefited from her experience and judgement, we enjoyed her warmth and enthusiasm. She sets the bar so high but makes working with her so easy. From the wide start of our search to the fine print of our purchase, Deanna was our ally, never losing sight of our goals, always zeroing in on the most important details. She earned our respect every day we worked with her. She's the best!” L. & K. Croner, Buyer

“Deanna is very professional, friendly, knowledgeable, dependable. All the qualities one would want in an agent. Even when we were a bit overwhelmed with details and other distractions, she was able to keep us on track. I appreciate the way she helped us negotiate with the sellers (who were representing themselves).” T. & L. Corcoran, Buyer

“Amazing. She knows the market, called it, and assisted us in doing what we needed to do to make the property attractive. She priced it above what we thought would sell...then helped us work through the offer process, literally coaching us NOT to take a lower offer. She sold the property quickly, kept us totally in the loop.” K. Anselm, Seller

“Deanna is professional, attentive, and completely thorough. We knew we were in good hands when she found details on our title report that could have been overlooked (and had been overlooked by others in past transactions) and in turn saved us from getting into a bad situation. As first-time home-buyers we were nervous about everything and really didn't know much. Deanna, with her extensive knowledge, was there for us, taking the time and effort to explain every step along the way. I couldn't imagine having a better Realtor through this whole process.” S. & M. Erceg, Buyer

“Deanna is wonderful! I have bought 4 and sold 3 with her. I wouldn't use anyone else and recommend her regularly. She is the best!” T. Atkinson, Buyer/Seller

“Excellent service from Deanna. She was very thorough in her review of paperwork. Also, I felt she did a great job in pricing my property which resulted in a full price offer right away.” P. Richmond, Seller

“Thank you so much for being the most awesome person to buy a house with ever! ... We appreciate your perseverance, expertise, and commitment to seeing everything through.” C. & J. Owens, Buyer

“Deanna was thorough, patient and professional. Most of the questions I had through the process were answered before I had a chance to ask.” D. Gries, Seller

“Deanna was on top of everything ...she jumped through all kinds of hoops for us, was knowledgeable and patient.” U. & M. Mitchell, Buyer

“Very personalized and professional. My agent was willing to go the extra mile on our behalf. We had regular status reports and excellent follow-up. Every detail was looked after! If every agent is as professional and knowledgeable as Deanna Wilson, count yourself fortunate. She is great! We’ll definitely refer our friends and colleagues.” M. Carroll, Seller

“I was impressed and delighted with Deanna’s integrity, professionalism, exceptional follow-through, and HEART.” T. Thatcher, Buyer/Seller

“Professional and friendly, gives full attention to process components, communicates promptly all relevant matters, is readily accessible by phone or email, and she ‘stays on top’ of the situation which can get complex at times. Deanna is particularly skilled at explaining real estate processes. We could not have been more satisfied with her assistance....she is so easy to talk and work with—she maintains a professional role in all communication and efforts to bring the sale to a successful closing.”

R. & M. Gibson, Seller

“Very professional and caring for my needs and provided great support on critical questions.”

R. Metcalf, Buyer/Seller

“We truly appreciated the professional and empathetic way that you handled finding us our new home and selling my home. It’s unusual to find one individual who can understand the emotional aspects of a home purchase or sale and also be so skilled at and attentive to the details of real estate transactions! We couldn’t have asked for a better home buying and selling experience.”

K. Weaver, Buyer/Seller