

QUOTES FROM DEANNA WILSON'S CLIENTS

"Selling a home can be difficult at the best of times, but Deanna made the whole process seem very easy. She was wonderful to work with, always very professional, very pleasant, and gave just the right advice to make things flow smoothly. I can't imagine working with anyone else and highly recommend her to anyone who wants to buy or sell a house." G. Dakin, Seller

"We described to Deanna the type of property we were looking for and without exception, each place she showed us met our specifications. Deanna was so knowledgeable and helpful and easy to talk to. At the end of a long day of looking at houses, Deanna suggested we go back to two of the places we were most interested in. That was a great idea, because it was at the second viewing that my husband and I truly fell in love with the place we ultimately made the offer on. We thought Deanna was helpful in the search process, but man did she shine when it came to the offer, inspection and negotiating for repairs part of the process. We felt like we truly had someone amazing in our corner, which we needed because we were pretty new to this. My husband and I had such a positive experience with Deanna and are incredibly thankful that we found her." M. Parton & D. Brown, Buyer

"Always professional, highly motivated, great attention to detail, always quickly responsive to my questions, decisive, gifted real estate sales strategist." D. Captein, Seller

"Deanna was wonderful to work with from start to finish. We relied heavily on her knowledge and expertise. She was patient, clearly explained each step of the process, and proactively advocated for our needs and desires. Her extensive experience in the industry shined as she navigated us through negotiations, and we couldn't be happier with the result." T. Brown, Buyer/Seller

"I use Deanna's services because she is very ethical and knowledgeable. She is also a very kind person with a huge heart." T. Mills, Buyer/Seller

"[we] are grateful that we got the opportunity to have you with us on our three house buying adventures this year! Your process and guidance were invaluable and made the experience so much easier than I had anticipated! We feel that you treated each transaction with as much care as you would have if you were buying a house yourself! In fact, you helped us make clear decisions that saved us time as well as money, especially in negotiating needed repairs that were discovered during inspections! I also really appreciated that you made sure all details were attended to in a timely manner, so nothing delayed the process. Most of all, it felt like we had a friend looking out for our best interests at all times. What a relief, not to wonder if we were doing everything we needed to, because there you were, making sure we were!" C. & J. Oace, Buyer

"I inherited my family home which was a rare and unique SW Portland property close to everything Portland offers. It was an old farmhouse that was positioned in the middle of an acre. Before meeting Deanna, I offered the property to a family friend who is a developer. . . . He offered me a fraction of what the property was actually worth. Deanna was referred to me by a person I trust. Working with Deanna proved to be a positive and profitable experience. . . . With Deanna's guidance, we received four formal offers within the first 24 hours. We sold the home over the asking price. Deanna is a professional and it was a pleasure to work with her." C. Kickbusch, Seller

"It took us a year to find the right house and we felt lucky to be working with Deanna every step of the way. We appreciated her professionalism and honesty, we benefited from her experience and judgement, we enjoyed her warmth and enthusiasm. She sets the bar so high but makes working with her so easy. From the wide start of our search to the fine print of our purchase, Deanna was our ally, never losing sight of our goals, always zeroing in on the most important details. She earned our respect every day we worked with her. She's the best!" L. & K. Croner, Buyer

"Deanna...made us feel like we were a top priority. Moving after 20 years was a big deal and (Deanna) walked us through all the fine points very patiently." S. Lau, Buyer/Seller

"Deanna is very professional, friendly, knowledgeable, dependable. All the qualities one would want in an agent. Even when we were a bit overwhelmed with details and other distractions, she was able to keep us on track. I appreciate the way she helped us negotiate with the sellers (who were representing themselves)." T. & L. Corcoran, Buyer

"Amazing. She knows the market, called it, and assisted us in doing what we needed to do to make the property attractive. She priced it above what we thought would sell...then helped us work through the offer process, literally coaching us NOT to take a lower offer. She sold the property quickly, kept us totally in the loop." K. Anselm, Seller

"Deanna is professional, attentive, and completely thorough. We knew we were in good hands when she found details on our title report that could have been overlooked (and had been overlooked by others in past transactions) and in turn saved us from getting into a bad situation. As first-time home-buyers we were nervous about everything and really didn't know much. Deanna, with her extensive knowledge, was there for us, taking the time and effort to explain every step along the way. I couldn't imagine having a better Realtor through this whole process." S. & M. Erceg, Buyer

"Deanna is wonderful! I have bought 4 and sold 3 with her. I wouldn't use anyone else and recommend her regularly. She is the best!" T. Atkinson, Buyer/Seller

“Excellent service from Deanna. She was very thorough in her review of paperwork. Also, I felt she did a great job in pricing my property which resulted in a full price offer right away.” P. Richmond, Seller

“Thank you so much for being the most awesome person to buy a house with ever! ... We appreciate your perseverance, expertise, and commitment to seeing everything through.” C. & J. Owens, Buyer

“Deanna was thorough, patient and professional. Most of the questions I had through the process were answered before I had a chance to ask.” D. Gries, Seller

“Deanna was on top of everything ...she jumped through all kinds of hoops for us, was knowledgeable and patient.” U. & M. Mitchell, Buyer

“Very personalized and professional. My agent was willing to go the extra mile on our behalf. We had regular status reports and excellent follow-up. Every detail was looked after! If every agent is as professional and knowledgeable as Deanna Wilson, count yourself fortunate. She is great! We’ll definitely refer our friends and colleagues.” M. Carroll, Seller

“I was impressed and delighted with Deanna’s integrity, professionalism, exceptional follow-through, and HEART.” T. Thatcher, Buyer/Seller

“Professional and friendly, gives full attention to process components, communicates promptly all relevant matters, is readily accessible by phone or email, and she ‘stays on top’ of the situation which can get complex at times. Deanna is particularly skilled at explaining real estate processes. We could not have been more satisfied with her assistance....she is so easy to talk and work with—she maintains a professional role in all communication and efforts to bring the sale to a successful closing.”

R. & M. Gibson, Seller

“Very professional and caring for my needs and provided great support on critical questions.”

R. Metcalf, Buyer/Seller

“We truly appreciated the professional and empathetic way that you handled finding us our new home and selling my home. It’s unusual to find one individual who can understand the emotional aspects of a home purchase or sale and also be so skilled at and attentive to the details of real estate transactions! We couldn’t have asked for a better home buying and selling experience.”

K. Weaver, Buyer/Seller